

(F) Hawaii Energy

We're Working with You to...

Save Energy Strengthen the Economy **Protect our Environment**



How many energy efficiency experts does it take to change a light bulb?



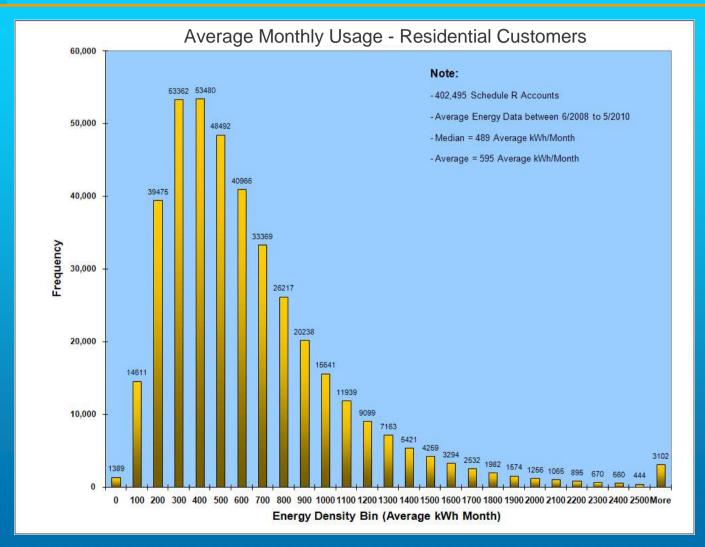


"Progress is not created by contented people"





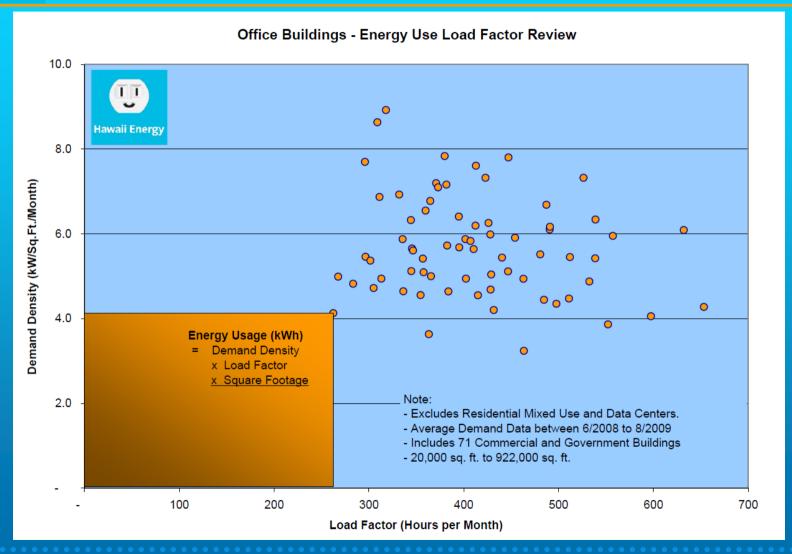
At least 402,495







commercial Properties



"Your future depends on many things, but mostly you"





Grass Roots and Sustainability Organizations

- Blue Planet
- Kohala Center
- Kanu Hawaii
- Kupu
- KYA Sustainability Studio
- Maui Economic Development Board
- More Coming Soon!



"Wisdom isn't the acquisition of knowledge.

It's knowing which knowledge is worth acquiring."





Education and Workforce Development Experts

- K-12 Educational Programs
- College & Continuing Education Programs
- Business Employee Programs
- Department of Labor and Industrial Relations





Measure Impact

PY2010 Contribution by Category in Order of Lifetime Energy Impact									
	Measure	Program Demand (kW)	%	Program Energy (kWh 1st yr.)	%	Program Energy (kWh Life)	%		
1.	CFL - Residential	6,970	41.0%	45,779,857	39.8%	228,899,287	20.0%		
2.	Т8	1,671	9.8%	14,445,561	12.6%	202,237,854	17.6%		
3.	Building Envelope Improvements	568	3.3%	4,424,902	3.8%	86,971,989	7.6%		
4.	T5 / T5HO	692	4.1%	6,212,285	5.4%	86,971,989	7.6%		
5.	HVAC - Chiller	530	3.1%	3,442,410	3.0%	68,438,924	6.0%		
6.	HVAC - Package & Split Units	791	4.6%	3,439,369	3.0%	51,590,534	4.5%		
7.	High Efficiency Water Heating - Heat Pumps	232	1.4%	1,864,449	1.6%	37,288,981	3.3%		
8.	Solar Water Heating - Contractor - PBFA \$750	533	3.1%	2,402,913	2.1%	36,043,698	3.1%		
9.	ENERGY STAR - Refrigerator - ARRP/SEP	282	1.7%	2,141,950	1.9%	29,987,304	2.6%		
10.	Delamping - T8/T12	272	1.6%	1,790,631	1.6%	25,068,834	2.2%		
11.	Delamping with Reflectors - T8/T12	152	0.9%	1,701,894	1.5%	23,826,523	2.1%		
12.	Building Controls	211	1.2%	1,664,489	1.4%	22,475,446	2.0%		
13.	LED	641	3.8%	3,924,237	3.4%	20,381,786	1.8%		
14.	ENERGY STAR - Clothes Washer	213	1.2%	1,618,697	1.4%	19,424,362	1.7%		
15.	New Home - Energy Modeling	-	0.0%	950,106	0.8%	19,002,119	1.7%		
16.	CFL - Business	621	3.7%	4,985,218	4.3%	16,982,427	1.5%		
17.	HVAC - Cooling Tower VFD	78	0.5%	934,847	0.8%	14,022,709	1.2%		
18.	ENERGY STAR - Refrigerator with Recycling	39	0.2%	965,743	0.8%	13,520,407	1.2%		
19.	ENERGY STAR - Refrigerator	155	0.9%	958,035	0.8%	13,412,492	1.2%		
20.	ENERGY STAR - Window AC	552	3.2%	1,092,618	1.0%	13,111,415	1.1%		
21	CO Demand Control Ventilation - Parking Garage	QQ	0.5%	767 947	0.7%	11 517 702	1.0%		



"Professionalism is knowing how to do it, when to do it, and doing it."





Retailers

- City Mill
- Costco
- Hamai's Appliance
- Home Depot
- Longs Drugs
- Lowes
- Military Exchanges
- Sam's Club
- Sears
- More coming!





With a Support Team

Energy Consuming Equipment / Building Envelope / Maintenance / Operations								
End User Behavior								
Owner Occupants / AOAO	Property	y Managers	Lessees			Investors / Landlords		
Facilities, Engineering Accounting / Fiscal / Master Planning and & Maintenance Procurement						Planning		
Mechanical & Electrical Contractors	2118111001 0			eral actor	rs	Energy Service Companies		
Professional Organizations			Community Action Groups			Banking / Financing		
Public Benefit Fee Admin "Hawaii Energy"	Electric Pub		State, County and Federal Energy Offices					
Public Comn		ouncils & gislature		County & State Administrations				
			waii County Energy visory Commission		ui County gy Allian	Sustainability		

"Wishes cost nothing unless you want them to come true."





Financial Community

Hot Water / Cool Rates

- **Aloha Federal Credit Union (FCU)**
- Aloha Pacific FCU
- CNHA
- First Hawaiian Bank
- Hawaii Central FCU
- **Hawaii National Bank**
- Hawaii State FCU
- **HawaiiUSA FCU**
- HMSA Employee's FCU
- Kahului FCU

- Maui County FCU
- Maui FCU
- Maui Teachers FCU
- **Sheraton Hawaii FCU**
- The Queens FCU
- **University of Hawaii FCU**
- **Valley Isle Community FCU**
- Wailuku FCU
- **West Maui Community FCU**





Industry Trade Allies

PY2010 Trade Ally Referral Impacts

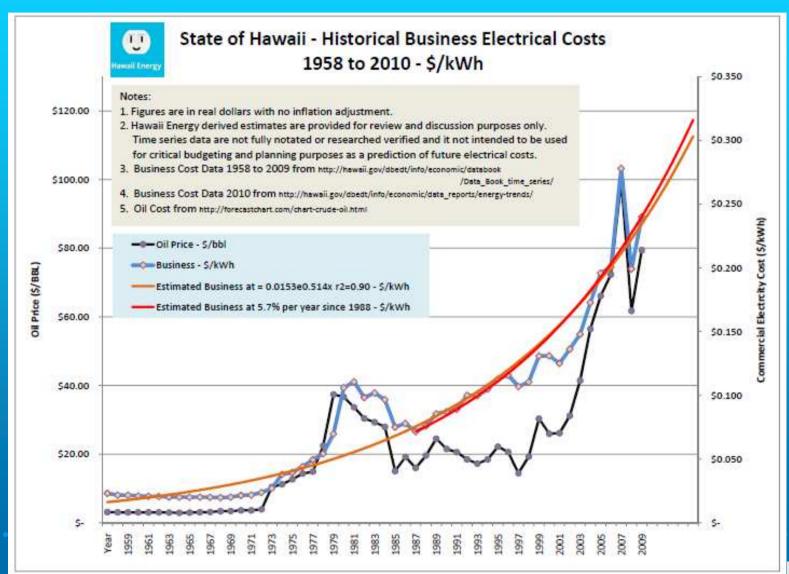
	Trade Allies	Applications	Customer Level Energy Savings (kWh)	li	ncentives	Cumulative Savings %
1	Customer Driven	586	29,969,823	\$	2,641,586	42%
2	Actus Lend Lease	51	8,110,660	\$	984,915	53%
3	Noresco	56	4,948,797	\$	448,201	60%
4	Energy Industries	295	4,658,458	\$	362,203	66%
5	Norman Wright	4	1,886,386	\$	164,907	69%
6	Light Bulb Source	11	1,629,739	\$	167,021	71%
7	Huskell	8	1,220,688	\$	21,397	73%
8	Inncom	1	1,027,500	\$	68,500	75%
9	Real Win Win	38	963,673	\$	66,399	76%
10	Architects Hawaii LTD	1	946,159	\$	60,808	77%
11	Forest City	2	925,472	\$	70,386	78%
12	Johnson Controls	20	895,536	\$	111,535	80%
13	Lighting Services Inc.	29	787,532	\$	44,766	81%
14	Critchfield Pacific Inc.	16	747,657	\$	86,883	82%
15	GonLED	3	728,182	\$	75,936	83%
16	21st Century Lighting	15	610,346	\$	45,169	84%
17	Trane	10	605,708	\$	66,287	85%
18	Electricians Inc	8	491,402	\$	42,005	85%
19	Maryl Pacific Construction	17	491,212	\$	41,863	86%
20	Smart Watt Energy	9	430,051	\$	33,081	87%

OWEF 500





Business Risk Factor



"If a person gives you his time, he can give you no more precious gift"





Oahu 1-808-537-5577 Neighbor Island 1-877-999-7242

HELPING HAWAII CONSERVE TODAY, TO POWER A BETTER TOMORROW WWW.hawaiienergy.com

